

Message Text

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43

ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 L-03 PA-03 PRS-01 USIA-15 SAJ-01

CIAE-00 INR-10 NSAE-00 RSC-01 VO-03 SCA-01 SY-10

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FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC PRIORITY 1801

INFO USDOC WASHDC

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E.O. 11652: N/A

TAGS: ETRD ETEL UR

SUBJ: SOVIET DELEGATION LEAVING FOR WASHINGTON TO SIGN

FINAL CONTRACT FOR OCCIDENTAL-SPONSORE INTER-

NATIONAL TRADE CENTER IN MOSCOW

1. OCCIDENTAL PETROLEUM CORP REPRESENTATIVE IN MOSCOW
BENEDICT LISSIM INFORMED EMBASSY OFFICERS SEPT 7 THAT
SOVIET CHAMBER OF COMMERCE DELEGATION FLYING TO NEW YORK
ON SUNDAY, SEPT 9 FOR CONCLUDING NEGOTIATIONS AND SIGNA-
TURE OF FRAMEWORK AGREEMENT FOR CONSTRUCTION OF \$110
MILLION INTERNATIONAL TRADE CENTER COMPLEX AT NEW EXHIBI-
TION SITE IN MOSCOW. DELEGATION WILL BE LED BY SOV CHANBER
OF COMMERCE CHAIRMAN BORIS A. BORISOV.

2. NEGOTIATIONS FOR CENTER HAVE BEEN UNDERWAY FOR ABOUT TEN
MONTHS. ACCORDING TO OCCIDENTAL PLANS MADE AVAILABLE TO
EMBASSY EARLIER THIS YEAR, THE CENTER WILL INCLUDE A MODERN
400-ROOM HOTEL, A 625-UNIT APARTMENT BUILDING FOR RESIDENT
FOREIGN BUSINESS REPRESENTATIVES, AND OFFICE SPACE FOR
ABOUT 400 FIRMS. IT WILL ALSO INCLUDE A 2000-SEAT AUDI-
TORIUM, 4000-SQUARE METERS OF EXHIBITION SPACE, A PRESS
AND COMMUNICATIONS CENTER, AND A MALL COMPLEX WITH RESTAU-
RANTS, SHOPS, PARKING AREA AND OTHER SERVICE FACILITIES.

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CONSTRUCTION TIME IS ESTIMATED AT ABOUT THREE YEARS WITH

PARTIAL OPERATION BEGINNING IN 1976 OR 77.

3. LISSIM SAID MAJOR BREAK-THROUGH TO CONCLUSION OF CONTRACT HAD BEEN SOVIET AGREEMENT TO SIGN OVERALL FRAMEWORK -::5 \$, LEAVING DETAILS FOR LATER NEGOTIATION AND ALSO UNDERSTANDING BY BOTH SIDES THAT COSTS WILL NOT EXCEED \$110 MILLION FIGURE.
DUBS

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